Read-only discovery across eight Azure subscriptions priced

$2,025/mo

in avg monthly savings, before a single schedule ran.

A SAP and Databricks-heavy estate with an avg monthly spend of about US$107K. From one bill to a per-resource, per-dollar opportunity map: no agents, no scripts, no application changes.

CLIENT	Fortune Global 500 spirits and beverages leader, India (case under NDA)
CLOUD PLATFORM	Microsoft Azure
PRODUCT	zopnight
SCOPE	SAP, applications, analytics, shared services and tier-zero network across 8 Azure subscriptions (Central India, South India)

$2,025
AVG MONTHLY SAVINGS
IDENTIFIED AND QUANTIFIED

2,630
RESOURCES MAPPED
ACROSS 8 AZURE SUBSCRIPTIONS

$1,372
TOP CATEGORY
DISCOUNTS, PER MONTH

214
SCHEDULABLE
READY FOR ENFORCEMENT

Eight subscriptions, one bill, and no single view of what was running where.

The estate spans **SAP, applications, analytics, shared services and the tier-zero network** on Azure, at an avg monthly spend of about US$107K. At that spread, cost arrives as a bill, not as decisions: reservation coverage, orphaned storage and idle capacity stay invisible.

BEFORE / BILL-LEVEL VISIBILITY

Spend without a map

01 One invoice near **US$105K a month**, eight subscriptions, no resource-level view

02 Reservation and Hybrid Benefit coverage untracked across **60+ billed resource types**

03 Orphaned disks and snapshots accumulated unnoticed

04 **US$36K a month** of non-production ran with nothing governing its hours

Every dollar was visible. No dollar was addressable.

AFTER / ZOPNIGHT

Automatic execution

01 **All 8 subscriptions** connected read-only, without write access

02 **2,630 resources** visible within minutes

03 **941 findings** priced in dollars per month, worth **$2,025** in savings

04 **Zero** agents, **zero** scripts, **zero** application changes

Every finding carries its own monthly dollar value.

Three non-production subscriptions connected in April 2026 became the **full estate by July**, SAP production included.

08
Azure subscriptions under one view

Discovery priced an avg $2,025 a month in savings, with nothing yet touched.

WHERE THE MONEY IS

$1,372	Discounts: Hybrid Benefit, reservation and Spot placement
$591	Orphaned resources: unattached disks and leftover snapshots
$61	Idle capacity running with no consumer
$537	The largest single finding: Hybrid Benefit on one VM

WHY THIS LANDED SO QUICKLY

01 **Read-only onboarding**
Connected without write access, agents, or scripts.

02 **Minutes to visibility**
2,630 resources mapped across 8 subscriptions.

03 **SAP-safe**
No interference with SAP, Databricks, or release cycles.

04 **Confidence-led expansion**
A non-production proof became the full estate in three months.

214 resources across VMs, SQL VMs, Databricks, AKS and PostgreSQL are ready to put on schedules.

zopnight is already live in the estate, discovery running continuously.

> “The fastest way to control cloud cost is to see it as decisions, not as a bill. Discovery makes every dollar addressable.”

ZOPNIGHT ASSESSMENT AZURE ESTATE / 90-DAY AVERAGES / AUGUST 2026

Visibility changed nothing in the estate. The next step is **governing when resources run**.

START WITH ONE SUBSCRIPTION →

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