Governing when non-production runs delivered

24% lower

AWS non-production cloud spend.

A SAP HANA-heavy estate across Dev, Stage and UAT. No agents, no scripts, no application changes.

CLIENT	Fortune Global 2000 FMCG, India (case under NDA)
CLOUD PLATFORM	Amazon Web Services
PRODUCT	zopnight
SCOPE	Non-production environments (Dev, Stage, UAT). EC2, ECS services and RDS across 8 AWS accounts

~24%
NON-PROD CLOUD COST
AGAINST ACTUAL SPEND PLUS SAVINGS

5,064
RESOURCES
ACROSS 8 AWS CLOUD ACCOUNTS

81
AUTOMATED SCHEDULES
DAILY ON EC2, ECS SERVICES AND RDS

08
AWS CLOUD ACCOUNTS
BROUGHT UNDER GOVERNANCE

Ownership was clear. Runtime enforcement was manual, so the cost leakage was predictable.

In a **SAP HANA-heavy estate**, non-production usage grows faster than production. Without runtime governance, that is a structural cost, not a one-off overspend.

BEFORE / MANUAL

Discipline that did not scale

01 Resources ran beyond business hours

02 Shutdown checks lived in spreadsheets

03 Governance was people-dependent

Not a question of intent. There was no system-level execution.

AFTER / ZOPNIGHT

Governance, executed automatically

01 One AWS account connected first, to prove it was safe

02 Resources visible within minutes

03 Schedules set at resource-group level

04 No agents, scripts, or application changes

Native RBAC meant teams governed only what they already owned.

The Global FMCG Leader **expanded adoption** and connected a total of 8 AWS cloud accounts.

Scheduling alone is delivering a ~24% savings rate, with 99.7% of runs succeeding.

WHAT WENT LIVE

08	AWS accounts under governance
500+	Resources managed across **EC2, ECS services and RDS**
81	Schedules running daily

No recommendations applied. No budget controls. No rightsizing.

The saving came from scheduling alone, which is what makes it repeatable.

WHY IT WORKED SO QUICKLY

01 **Fast onboarding**
Accounts and schedules in minutes, not weeks.

02 **Immediate visibility**
Governed resources showed up almost instantly.

03 **Low operational risk**
No interference with SAP HANA or release cycles.

04 **Governance without friction**
Native RBAC matched existing ownership.

05 **Confidence-led expansion**
Early results drove broader adoption.

> “Manual cost governance turned into a continuously enforced operating model. We got fast value without re-engineering how anything is built.”

CLOUD PLATFORM LEAD FORTUNE GLOBAL 2000 FMCG, INDIA / CASE UNDER NDA

The fastest and safest way to control cloud cost is to **govern when resources run**, not to re-engineer how they are built.

START WITH ONE ACCOUNT →

ZOP.DEV

METHODOLOGY / SAVINGS ARE BASED ON OBSERVED RUNTIME ENFORCEMENT AND ESTIMATED UNBLENDED AWS COSTS, MEASURED AGAINST ACTUAL SPEND PLUS SAVINGS. CUSTOMER IDENTITY WITHHELD UNDER NDA.